LEADERSHIP (LEAD)

LEAD 100. Sem. in Applied Leadership I. (1 Credit)
Applied Leadership 100 is the first of three applied leadership courses for students enrolled in the Management, Leadership, and Organization program. The course series (LEAD 100-LEAD 200-LEAD 300) is designed to assist students with integrating current coursework into an applied experience. This series of applied courses is fashioned to prepare students for the capstone course (LEAD 490) and, ultimately, internship. Students in this course will use online and face-to-face activities in an introduction to the essential managerial and leadership skills required to be successful in various organizations. Topics covered include personal goal setting and organization, communication, conflict, emotional intelligence, and leadership role models. Students will complete various assessments, engage in experiential activities with other students, and reflect upon their experiences through journals and presentations. The course is taught concurrently with LEAD 200 and LEAD 300. Prerequisite: None. Management, Leadership, and Organization majors only. 1 credit (1 seminar hour)

LEAD 110. Leadership. (1 Credit)
Introduces students to various concepts, models and paradigms that will assist students in their initial development of leadership skills to maximize their success in an academic environment. This will also start their leadership development to succeed in their chosen profession. Upon completion of the course, students will have an opportunity to identify their natural areas of strength and how to continue developing leadership skills during their time at SUNY Morrisville. 1 credit, lecture.

LEAD 200. Sem. in Applied Leadership II. (1 Credit)
Applied Leadership 200 is the second in three courses for students enrolled in the Management, Leadership, and Organization program. The course series (LEAD 100-LEAD 200-LEAD 300) is designed to assist students with integrating current and prior coursework in an applied experience. This series of applied courses is fashioned to prepare students for the capstone course (LEAD 490) and internship. Students will use online and face-to-face activities to build on skills and experiences from current and prior coursework required to be successful in various organizations. Topics covered include oral communication, teams and groups, mentoring, and change management. Students will complete various assessments, engage in experiential activities with other students, and reflect upon their experiences through journals and presentations. The course is taught concurrently with LEAD 100 and LEAD 300. Prerequisite: LEAD 100. Management, Leadership, and Organization majors only. 1 credit (1 seminar hour)

LEAD 300. Sem. in Applied Leadership III. (1 Credit)
Applied Leadership 300 is the last of a series of applied courses for students enrolled in the BPS in Leadership, Management, and Organizational Studies program. The course series (LEAD 100-LEAD 200-LEAD 300) is designed to assist students with integrating current and prior coursework in an applied experience. This series of applied courses is ultimately fashioned to prepare students for the capstone course (LEAD 490) and internship. Students use online and face-to-face activities to build on skills and experiences from prior coursework required to be successful in various organizations. Topics covered include planning and organization, communication, teams and groups, mentoring, and crisis management. Students will complete various assessments, engage in experiential activities with other students, and reflect upon their experiences through journals and presentations. The course is taught concurrently with LEAD 100 and LEAD 200. Prerequisite: LEAD 200. Management, Leadership, and Organization majors only. 1 credit (1 seminar hour)

LEAD 315. App. Business Math & Modeling. (3 Credits)
This course will teach students business mathematics concepts and decision-making using spreadsheet modeling. The course will explore profit-cost-volume analysis, pricing and break-even, marketing mathematics, product profitability, linear programming, inventory management, productivity, financial statements, and ratio modeling. The student will gain experience in using Excel as a tool to support decision-making. Pre-requisites: CITA 101, BSAD 212, and BSAD 221. 3 credits (3 lecture hours)

LEAD 485. Internship Preparation. (1 Credit)
This course is designed to prepare the student for the capstone course in the BPS in Management, Leadership, and Organizational Design degree program, LEAD 495. The student, with the guidance of a faculty member, will explore their options for applying prior coursework to a future career. They will develop a field-experience plan to complete during the field study, their outcomes for the experience, and what skills and knowledge they anticipate deriving from the field study. The course culminates in a presentation and committee approval of the student's field study plan. The student will also continue to mentor other students in the program. Prerequisite: Junior standing in the BPS in Management, Leadership, and Organizational Design degree program or permission of instructor. 1 credit (1 lecture hour), fall semester.

LEAD 490. App Mgmt & Leader Capstone. (3 Credits)
This capstone course will provide applied learning activities in management, leadership, and organizational behavior. The students will go through a series of experiences that will help them solve, analyze, and devise plans to deal with various problems in leadership and management. The course will use real-life experiences, case studies, and journals to help students understand a life in leadership and followership. Prerequisites: BSAD 411, BSAD 408, or PHIL 311, or permission of instructor. 3 credits (1 lecture hour, 4 laboratory hours)