

MANAGEMENT, LEADERSHIP AND ORGANIZATIONAL STUDIES, B.P.S.

Major Code: 3265

Prepares students for management and leadership opportunities in non-profits, governmental agencies, public service organizations, and various businesses. It allows students the flexibility to pursue specific interest areas related to their career goals. The interdisciplinary program includes leadership, ethics, communication, and decision-making coursework. The program includes foundational academic preparation in management and leadership coupled with applied learning opportunities tailored to the student's professional interests. The degree is designed for students looking for a bachelor's degree with significant program options, adult students with prior college credits looking to complete a bachelor's degree, and students seeking flexible program options consistent with a wide variety of career pathways. Students will complete their final semester of study engaged in capstone internship experiences with the support and guidance from faculty and field supervisors.

Upon successful completion of this program, students will be able to:

- Exhibit appropriate written and oral communication skills consistent with effective leadership style and expectations.
- Demonstrate knowledge of tenants of effective leadership and organizational structures through assessment and analysis.
- Develop specific recommendations and solutions, supported by data-driven analysis, to enhance organizational operations.
- Develop organizational strategic plans, which identify market-informed sustainable goals aligned with relevant assessment metrics.
- Exhibit knowledge of strategies to assess and promote ethical leadership practices for diverse organizational structures.

All SUNY Morrisville BPS degree programs require completion of at least 30 credits of SUNY GE, a minimum of seven (out of ten) knowledge and skills areas (including the four required knowledge and skills areas as indicated below), and completion of the two core competencies. The specific courses required within each knowledge and skills area/core competency for this degree program are outlined below.

Knowledge and Skills Areas:

Communication Written & Oral (required)	COMM 105, COMP 310
Diversity: Equity, Inclusion & Social Justice (required)	as advised
Mathematics (and Quantitative Reasoning) (required)	MATH 102 or MATH 127, MATH 141
Natural Science (and Scientific Reasoning) (required)	as advised
Humanities	COMP 102
Social Sciences	as advised
The Arts	as advised
US History and Civic Engagement	as advised
World History and Global Awareness	as advised
World Languages	as advised

Core Competencies:

Critical Thinking and Reasoning (required) COMM 105

Information Literacy (required) COMM 105

A minimum of 121 credits is required for degree completion.

Code	Title	Credits
Major Requirements		
CITA 101	Principles Computer Apps	3
BSAD 104	Organizational Behavior	3
BSAD 116	Business Organization & Mgmt	3
BSAD 140	Business Communications	3
BSAD 209	Professional Sales	3
BSAD 212	Princ of Financial Mgmt	3
BSAD 221	Business Statistics	3
or MATH 141	Statistics	
LEAD 100	Sem. in Applied Leadership I	1
LEAD 200	Sem. in Applied Leadership II	1
BSAD 300	Management Communications	3
BSAD 408	Responsible Business Ownership	3
or PHIL 311	Professional Ethics	
BSAD 411	Leadership in Organizations	3
LEAD 315	App. Business Math & Modeling	3
LEAD 490	App Mgmt & Leader Capstone	3
PSYC 304	Industrial/Org Psychology	3
LEAD 300	Sem. in Applied Leadership III	1
LEAD 485	Internship Preparation	1
LEAD 495		15
General Electives as Advised		12
Required Option Courses		21
SUNY General Education Requirements		
SUNY General Education Natural Sciences (and Scientific Reasoning) as Advised		3
COMM 105	Research & Communication	3
MATH 102	Intermediate Algebra w Trig	3
or MATH 127	Mathematical Reasoning	
SUNY General Education Diversity: Equity, Inclusion, and Social Justice as Advised		3
COMP 310	Advance Tech Communication	3
PSYC 101	Introduction to Psychology	3
Additional SUNY General Education Coursework as Advised		12
Total Credits		121

Required Options (Select one)

Management Option

Code	Title	Credits
Select 21 credits (7 courses) from the following:		
ACCT 101	Principles of Accounting I	
ACCT 102	Principles of Accounting II	
BSAD 100	Introduction to Business	
BSAD 108	Business Law I	
BSAD 117	Intro to Entrepreneurship	

BSAD 203	Business Law II	
BSAD 220	Investments	
BSAD 221	Business Statistics	
BSAD 310	Human Resource Management	
BSAD 320	Entrepreneurship	
BSAD 325	Marketing Management	
BSAD 327	Advertising Management	
BSAD 329	Consumer Behavior	
BSAD 350	Principles Corporate Finance	
ENTR 327	Guerilla Mktg Tactics Sm Bus	
ENTR 342	Innovation & Venture Creation	
BSAD 375	Management Information Systems	
BSAD 380	International Business	
BSAD 400	Production & Operation Mgt	
BSAD 449	Management Policy and Issues	
Total Credits		21

Organizational Behavior Option

Code	Title	Credits
Select 21 credits (7 courses) from the following:		21
PSYC 291	Human Diversity Social Context	
PSYC 304	Industrial/Org Psychology	
PSYC 325	Motivation and Behavior	
PSYC 381	Personality	
PSYC 384	Group Behavior	
PSYC 386	Social Psychology	
SOCI 360	Social Mvt & Community Change	
SOCI 390	Urban Sociology	
BSAD 329	Consumer Behavior	
Total Credits		21

Create Your Own Option

A total of 21 credits are required for this option. For this option, students are encouraged to choose an area of focus and complete 15-16 credits coursework that aligns with one of the following academic minors: Agricultural Human Resources, Aquaculture, Cannabis Industry, Criminal Justice, Cybersecurity, Game Programming, History, Psychology, or Sociology. The remaining 5-6 credits towards the 21 total that are required for this option are general elective credits, as advised.

Course	Title	Credits
Year 1		
Fall		
PSYC 101	Introduction to Psychology	3
CITA 101	Principles Computer Apps	3
COMM 105	Research & Communication	3
SUNY General Education as Advised		3
SUNY General Education as Advised		3
LEAD 100	Sem. in Applied Leadership I	1
Credits		16
Spring		
SUNY General Education Natural Sciences (and Scientific Reasoning) as Advised		
MATH 102 or MATH 127	Intermediate Algebra w Trig or Mathematical Reasoning	3
SUNY General Education as Advised		3
SUNY General Education Diversity: Equity, Inclusion, and Social Justice as Advised		3

General Elective as Advised		3
Credits		12
Year 2		
Fall		
BSAD 116	Business Organization & Mgmt	3
BSAD 104	Organizational Behavior	3
LEAD 200	Sem. in Applied Leadership II	1
General Elective as Advised		9
Credits		16
Spring		
COMP 310	Advance Tech Communication	3
BSAD 209	Professional Sales	3
BSAD 140	Business Communications	3
BSAD 221 or MATH 141	Business Statistics or Statistics	3
BSAD 212	Princ of Financial Mgmt	3
Credits		15
Year 3		
Fall		
BSAD 300	Management Communications	3
Required Option Course		3
LEAD 300	Sem. in Applied Leadership III	1
LEAD 315	App. Business Math & Modeling	3
SUNY General Education or General Elective as Advised		3
Credits		13
Spring		
PSYC 304	Industrial/Org Psychology	3
BSAD 411	Leadership in Organizations	3
BSAD 408 or PHIL 311	Responsible Business Ownership or Professional Ethics	3
Required Option Courses		6
Credits		15
Year 4		
Fall		
LEAD 490	App Mgmt & Leader Capstone	3
LEAD 485	Internship Preparation	1
Required Option Courses		12
Credits		16
Spring		
LEAD 495		15
Credits		15
Total Credits		118